

Annex 07 HR Service Provider Ghana

Job Description: Multi-Partner Project Manager (MPPM) – Green, Digital, and Inclusive Private Sector Development (Ghana)

Location: Accra, Ghana

Hiring agency: Netherlands Enterprise Agency (RVO)

Reporting to: RVO Headquarters, The Hague

Contract Duration: 2 years fixed-term consultancy contract with possibility of extension

Background

Ghana and the European Union (EU) share a commitment to fostering a sustainable, inclusive, green, and digitalised private sector. As part of the Ghana Joint Programming 2021-2027¹, the EU has developed the EU Action for Private Sector Development (PSD) under the Neighbourhood, Development, and International Cooperation Instrument (NDICI-Global Europe). This Action is co-financed by the European Union, the Netherlands Ministry of Foreign Affairs, and Expertise France, with RVO serving as the lead implementing partner.

The objective of this programme is to develop a greener, digitalised, and more inclusive private sector in Ghana, particularly in industries such as creative and heritage, healthcare, and pharmaceuticals. The programme also aligns with the European Green Deal agenda, promoting sustainable business opportunities with a focus on job creation, climate action, and digital transformation.

Based in Accra under the direction of the RVO HQ the MPPM will be responsible for the full-time leadership, overall coordination of the project, and of the operational and financial implementation of RVO's activities within the project. The MPPM ensures the achievement of contractual objectives set between RVO and the EU Delegation, overseeing the implementation of activity plans, maintaining constant contact with project partners, and ensuring their commitment.

To ensure a smooth joint implementation, their missions and responsibilities are as follows (non-exhaustive list):

Key responsibilities

1. Overall Project Management

- Lead the implementation of the Green, Digital, and Inclusive Private Sector Development action in Ghana;
- Ensure effective planning, execution, and reporting of project activities in line with EU and RVO standards;
- Manage project risks, identify mitigation strategies, and ensure compliance with donor requirements;
- Oversee the financial management of the action, including budget allocation and expenditure tracking.

2. Team Management

- Lead and manage the Deputy Multi-Partner project manager;
- Liaise with the project advisor, financial advisor and support staff based in RVO HQ in The Hague;
- Foster a collaborative and high-performance team culture;
- Ensure adherence to RVO policies, procedures, and ethical standards.

3. Supervision of Activities

- Oversee the implementation of RVO project activities to improve access to finance, business regulatory environments, and entrepreneurial capacity;
- Ensure alignment of activities with EU policies on digitalisation, green economy, and gender inclusivity;

¹ [Ghana Joint Programming 2021-2027](#)

- Promote engagement in key sectors such as agriculture, creative and heritage, healthcare and pharmaceutical.

4. Internal and External Project Coordination

- Act as the primary liaison between RVO, project partners (UNCDF, Expertise France), EU Delegation in Ghana, and the Ghanaian government;
- Represent RVO in multi-stakeholder dialogues and ensure strong coordination with private sector actors, NGOs, and development agencies;
- Facilitate synergies with related EU and Dutch-funded initiatives, including the Pact4Skills programme, TEI OP-VET, NTF-V and MAV+;
- Maintain and build out strong relationships with the private sector to support green and digital entrepreneurship.

5. Monitoring, Evaluation, and Learning (MEL)

- Develop and oversee the implementation of a robust MEL framework;
- Ensure data collection, analysis, and reporting to measure project impact and inform decision-making;
- Identify lessons learned and best practices to enhance programme effectiveness;

Required Competences

1. Strategic Thinking & Leadership:

- Demonstrates the ability and experience to lead complex, multi-partner projects with a strategic vision.
- Aligns project activities with national and international development goals.

2. Project & Financial Management:

- Proven experience in managing international development projects, particularly in private sector development.
- Strong financial management skills, ensuring efficient use of resources.

3. Stakeholder Engagement & Diplomacy:

- Ability to build and maintain relationships with government entities, private sector stakeholders, and international organisations.
- Strong negotiation and diplomatic skills in a multi-partner environment.

4. Technical Expertise in Green & Digital Economy:

- Knowledge of sustainable business models, EU Green Taxonomy, and digital transformation initiatives.
- Understanding of policies related to circular economy, green finance, and responsible business practices.

5. Results-Oriented & Problem Solving:

- Ability to identify challenges proactively and implement effective solutions.
- Commitment to achieving tangible results that contribute to sustainable development.

6. Monitoring & Evaluation Expertise:

- Experience in designing and implementing MEL frameworks for development projects.
- Ability to use data-driven approaches to inform project improvements.

7. Cultural Awareness & Inclusivity:

- Experience working in diverse, multi-cultural environments.
- Strong commitment to gender equality, social inclusion, and local capacity development.
- Strong understanding of Ghanaian regulatory, social, and economic contexts;

Qualifications & Experience

- Master's degree in Business Administration, International Development, Economics, or a related field.

- Minimum of 7 years of experience in project management in private sector development, sustainable business, or digital transformation and preferably in Ghana or the West African Region;
- Experience working with the EU, Dutch government, or other international development agencies.
- Excellent communication skills in English (both written and spoken); knowledge of Dutch is an advantage.
- Willingness to be based in Accra, Ghana, with occasional travel within the region.

Remuneration and Benefits

- A 2 years fixed-term contract with the possibility of extension;
- A competitive remuneration between EUR 4500 and EUR 6000 based on experience and qualifications;
- 175 hours of paid leave annually;